

Growth Manager (Solent Growth Partnership)

Salary: Band 12 £50,787 - £54,999 per annum

Hours: 37 hours per week

Contract: Permanent

The Service

Solent Growth Partnership team are Portsmouth City Council (PCC) employees working on behalf of the partnership and have responsibility across the wider geography and report under the Economic Development and Skills service in the Economy, Transport and Planning Directorate. The home base for work is Portsmouth Civic Offices and regular attendance at this, and sites across the 3 unitary authorities of Isle of Wight, Portsmouth and Southampton

Solent Growth Partnership (SGP) is the functioning economic area including Isle of Wight (IOW), Portsmouth and Southampton unitary authorities. Created in April 2024, following the closure of Local Enterprise Partnerships (LEPs) the partnership works across the unitary authority areas to ensure the economic prosperity of the region.

What is the role?

- Responsible for the delivery of projects across the partnership are, including projects and
- Reporting to Head of Economic Development and Skills in Portsmouth City Council as the accountable body
- Identify and secure new income generation activities through national and local networks, developing funding bids when necessary to sustain the self supporting service
- Account management of key relationships with partners, including economic development colleagues across the area, prime contractors / commissioning organisations and key businesses
- Ensure the effective delivery of contracts to meet targets and ensure the sustainability of provision
- Manage the financial claims and reporting requirements of all contracts to ensure sustainment of the service
- Commissioning and quality assuring delivery by any 3rd parties to ensure all contract requirements met and best practice ensured in all delivery.
- Budget management for the small delivery team
- Lead on the development and commissioning of new programmes and services
- Driving and developing a wide-ranging portfolio of projects designed to deliver the aspirations of the Solent Growth Partnership



- Work collaboratively with key partners, particularly all 3 unitary authority Economic Development teams, surrounding Economic Development representatives from districts and boroughs, DWP and other government departments.
- Prepare and review business reviews to senior managers and the Solent Growth Partnership board.
- Positively marketing the Solent Growth Partnership and prosperity across the region
- Acting as an advocate for Solent Growth Partnership in all interactions

Who is the person?

You need to have:

Qualifications:

Essential

- Degree level qualification or appropriate experience

Desired

- Project management qualification

Experience:

Essential

- Excellent communication skills and proven business development experience, ideally in economic development
- Project management experience for the delivery of projects and related contracts
- Strong people management skills, internally and externally
- Experience in claims and reporting processes against contract delivery

Desired

- Bid writing experience
- Commissioning experience, ideally in a local authority or business support setting

Key Skills

- Excellent organisational skills
- Excellent presentation skills
- Substantial experience in building effective relationships with a range of stakeholders
- Leadership ability to direct and motivate teams
- Financially and commercially astute to maintain this self funding service

Additional information:

If you have any questions, or would like an informal discussion about the role, please call 07766 497459 and speak to Jane Lamer, Head of Economic Development and Skills

General Data Protection Regulation (GDPR)

As part of any recruitment process, Portsmouth City Council collects and processes personal data relating to job applicants. Portsmouth City Council is committed to being transparent about how it collects and uses that data and to meeting its data protection obligations under the General Data Protection Regulations (GDPR).

Completing and sending an application in for a vacancy is your consent for us to process your data for the purpose of recruitment. Your data is not used in any other way and you can withdraw your consent at any point in the recruitment process and we will destroy or delete your information.

For more detailed information on what we collect, how we use, store, delete data and your rights you can access a privacy statement on our Job board.

You will need to demonstrate that you have the Right to Work in the UK. No post will be offered without it.